

# CeX LTD – Douglas Case Study

Shopfitting

## Key Information

- Founded in 1992. CeX is the UK's leading second hand goods chain specialising in technology, computing and video games.
- Over 350 stores in UK
- Over 10 years working relationship between JWG and CeX

## Testimonial

*Myself and CeX have worked with John Worth Group on numerous intensive retail schemes over the past decade and their team communicates well and works positively to deliver good quality projects, within what are sometimes demanding programme timescales. They have demonstrated an ability to deal with multiple sites running concurrently, and have an organisation structure capable of co-ordinating projects successfully.*

*Danny Clift - Franchisee*

## Key Facts

- Client Name - CeX
- Project Name - Douglas
- Services - Elements of design, Fit Out, Principle Contractor, M&E & furniture
- Start Date - 6th October 2015
- Completion: - 2nd November 2015



## Project Overview

John Worth Group were appointed by CeX to undertake a measured site survey in order to provide existing layout, elevation plans and capture any potential risks.

The drawings were then submitted to CeX's hub team, for them to plot on their display elements. Before the tender stage, we evaluated the accuracy of the hub team's work to determine any potential anomalies for the fit out. Once all designs and layouts had been agreed the drawings were submitted to building control and a budget document was completed.

The store was part of a new concept with the purpose to modernise security, improve functionality and enhance the customer impression of the branch by improving their experience by the inclusion of information points, updated technology and creating a more contemporary feel.

Following the budget review carried out by CeX, JWG were appointed as Principal Contractor and assigned the full fit out package.

## Scope of Works

- Principle Contractor
- Project Management
- Timber shopfront & glazing
- Security roller shutters
- Joinery package
- M&E package
- Decoration package
- Flooring package
- Plumbing package
- Furniture package

## Our Approach

Once the drawings had been signed off, the JWG team worked together and produced a value engineering proposal that did not compromise on the design aspect. The team held various meetings and conference calls to achieve cost savings focused around key milestones of the project.

Before the project went live JWG arranged onsite meetings with the CeX property team and all contractors taking part in the project to run through the proposed scope of works, identify any risks and check on the feasibility of the programme. Following the pre-start the construction pack was circulated to all contractors and site specific RAMS were gathered for review and inclusion within our site folder.

As the project was on the Isle of Man JWG sent a non-working site manager to micro manage the project. He was in constant communication with our project manager sending over daily progress reports complete with supporting photos. These were then passed onto the CeX property team at key stages of the programme.

The displays and fitting are supplied by JWG for all CeX projects and were delivered outside normal trading hours to the front of the store to reduce the manual handling and the impact on the public and surrounding retail outlets.

The project was delivered on time and snag free.

